



DRIVEN BY POSSIBILITY™

Trading gearboxes for advanced belt drive systems

Synchronous belts are emerging as the best choice across many industries

LUXEMBOURG CITY, July 12, 2019 — Plant managers are continuously looking for new ways to cut costs, improve safety and increase efficiencies, and often those benefits can be found by converting their power transmission systems. Depending on the industry and application, different power transmission products have historically been used including gearboxes and belt drives. Now more than ever, the synchronous belt is emerging as the best choice across many industries because of its extreme cost effectiveness. While the initial appeal may be that belt drives can cost two thirds less than large gearboxes, there is additional value in the elimination of oil leaks, extremely improved cost and reduction of maintenance requirements, and improved working capital.

Gearbox drawbacks

Gearboxes for power transmission processes in industrial applications often involve higher costs, seal leaks and oil maintenance. Manufacturing operations that rely on a gearbox also run into trouble when it must be replaced. Replacement costs can be anywhere from \$3,000 to \$50,000+ and can have long lead times to replace, significantly reducing the opportunity to meet operational goals due to downtime. Typically, plant managers purchase multiple spare gearboxes to mitigate wait times when they experience a breakdown. It's a big investment, particularly for plants that rely on multiple gearboxes throughout their facility to keep the business running.

Maintenance managers must also constantly monitor seal leaks, a very common occurrence with gearboxes. As operations powered by gearboxes often utilise several conveyors throughout the plant, oil drip pans are commonly placed throughout the facility to catch leaks. This can create safety issues such as fire and slipping hazards for employees. Oil leaks can be even more dangerous in a saw mill environment. In a scenario where oil and sawdust are abundantly present, the two materials can mix and result in an unexpected fire. Oil maintenance for gearboxes is also an ongoing occurrence that creates a dirty environment and requires valuable employee time.

Benefits of belts

Plant managers who have converted from gearboxes to belts realise the many benefits, such as upfront cost savings, lighter parts, minimal maintenance requirements, longer life and increased safety. These polyurethane belts, unique to Gates, are made with carbon fibre tensile cord and an anti-friction nylon tooth surface. The advanced materials used in this belt construction mean they require zero maintenance aside from simply greasing the bearings, and offer years of service. Other manufacturers make synchronous belts, but most are rated at 50 percent or less than Poly Chain, making them wider, more costly, and they take up more space.

Are you a belt contender?

Industries with applications that are ideal to switch from gearboxes to belts include sand, gravel and crushed stone plants, saw mills, steel mills, heavy industry plants and many others. Following are some real-world examples of successful gearbox-to-belt conversions:

A **rubber moulding company** in western North Carolina experienced a failed gearbox on its rubber calendar application. This was slated to cost the company \$35,000 and would take 16 weeks to implement. Alternatively, the plant chose a triple reduction 100HP 40:1 belt drive that cost less than \$5,000 and was up-and-running in two weeks. The company has been running on belts since 2001, and is delighted with the performance and reliability of these drives.



A **steel mill** in Charlotte, N.C. that uses a form shaker to make merchant bar was finding that grit and iron pieces were getting into the gearbox seals on all three lines, causing them to break down and thus require replacement three times a year (every four months). Each new gearbox has a \$5,000 price tag, plus downtime and labour, for an annual cost of roughly \$45,000 to replace in a harsh and hazardous environment. In 1999, the steel mill converted its three gearboxes to belts, and while the conversion cost, including belts, sprockets, shafts, bearings, etc. was roughly equal to what was originally spent on gearboxes, the conversion allows for an increased ease of use and has dramatically reduced maintenance requirements. Belt sprockets do wear out over time, and the mill has made replacements in the subsequent 19 years; however, the drastic differential in maintenance and downtime costs has paid off. By converting to belts, the organization now has a reliable solution that has allowed the company to save well over \$1 million since 1999, and those savings will continue into the future.

A **sawmill** generating 650,000 board feet a day of lumber products on a 25-acre site found that approximately every 18 months, the \$30,000 gearbox on its kicker was breaking the output shaft. If it opted for a bigger gearbox, the cost would be \$50,000 and would come with a larger output shaft. Alternatively, the company chose a belt drive system with a 5-in. final shaft. While the original purchase price was similar to the gearbox, that same belt drive system has been operational for six years with no downtime or breakage. The company previously had 105 gearboxes in service with nearly the equivalent in spares. Since converting many of the gearboxes to double- and triple-belt reduction Poly Chain drive systems, the company has been able to reduce that total amount of gearboxes to 50. Due to the success it is experiencing with the belts including durability, reliability, and zero-maintenance requirements, the company continues to convert all gearboxes to belts before they fail in order to eliminate downtime. The spare gearboxes that were previously held in inventory due to long lead times, are being eliminated, improving working capital.

While the cost savings are impressive, the most valuable benefits of this gearbox-to-belt conversion are increased employee safety, as sawdust and oil no longer mingle and present a fire hazard.

Conversion Tips

If you're looking to change out your gearbox for a belt, it's important to keep ratio targets in mind. A good rule of thumb is to look at your reduction numbers to determine if belts are your best option. Plants that falls within the ratio targets below are prime for a gearbox-to-belt conversion:

- Single reductions - 1:1 to 8:1
- Double reductions - from 8:1 to 30:1
- Triple reductions - from 30:1 to 50:1

It's important to keep in mind that even higher ratios can be addressed based on load and space requirements.

Also, when planning to remove gearboxes and go with belts, make sure to align with a partner that can fabricate proper rigid structure, with the ability to tension and align the belt drive system properly. Oftentimes, companies turn to a fabrication shop for this. Consider selecting a partner with the knowledge and experience to fabricate the belt conversion and set it up for full operation, while also accommodating the footprint available. Once the belt conversion is underway, increased savings and decreased safety hazards will soon follow.

[Caption 30 HP triple reduction 32:1] 30 HP triple reduction 32:1.

[Caption 7.5 HP double reduction 17.6:1] 7.5 HP double reduction 17.6:1 the first reduction (far right) is a 20mm wide Gates PowerGrip™ GT™3 rubber belt and second reduction (center) is a 21mm wide Gates Poly Chain® GT® Carbon®. In the foreground (left) is a #80 roller chain replacement.



DRIVEN BY POSSIBILITY™

[Caption 60 HP double reduction 17-1] 60 HP double reduction 17:1. Drive platform staged for install.

[Caption 6-1 belt reducer] A drive that was converted, 6:1 belt reducer, over 20 years ago at a steel mill; belt replacement every 3-5 years significantly reduces maintenance costs.

About Gates

Gates is a global manufacturer of innovative, highly engineered power transmission and fluid power solutions. Gates offers a broad portfolio of products to diverse replacement channel customers and to original equipment ("first-fit") manufacturers as specified components. Gates participates in many sectors of the industrial and consumer markets. Gates products play essential roles in a diverse range of applications across a wide variety of end markets ranging from harsh and hazardous industries such as agriculture, construction, manufacturing and energy, to everyday consumer applications such as printers, power washers, automatic doors and vacuum cleaners, and virtually every form of transportation. Gates products are sold in 128 countries across four commercial regions: the Americas; Europe, Middle East and Africa; Greater China; and East Asia and India. More about Gates can be found at www.gates.com.

Forward-Looking Statements

This press release contains forward-looking statements. All forward-looking statements involve risks and uncertainties which could affect our actual results and could cause its actual results to differ materially from those expressed or implied in any forward-looking statements made by, or on behalf of, us. Important factors could affect our results and could cause results to differ materially from those expressed in our forward-looking statements, including but not limited to the factors discussed in the section entitled "Risk Factors" in Gates' Annual Report on Form 10-K for the fiscal year ended December 30, 2017, as filed with the Securities and Exchange Commission.

###

Media Contact:

Tania Bergmans

Tania.Bergmans@gates.com

+32 53 76 27 17